

Local Market Update for February 2016



Brittney Johnson

Realtor

CBRE# 01952678

Direct: 714.423.1400

BrittneyAnneProperties@gmail.com

www.BrittneyAnneProperties.com

Coldwell Banker

840 Newport Center Drive, Suite 100

Newport Beach, CA 92660

N6 - Newport Heights

Detached	February			Year to Date		
Key Metrics	2015	2016	Percent Change	Thru 2-2015	Thru 2-2016	Percent Change
New Listings	11	8	- 27.3%	17	14	- 17.6%
Pending Sales	7	3	- 57.1%	11	6	- 45.5%
Closed Sales	1	3	+ 200.0%	5	8	+ 60.0%
Days on Market Until Sale	79	59	- 25.3%	115	79	- 31.3%
Median Sales Price*	\$1,300,000	\$1,655,000	+ 27.3%	\$1,395,000	\$1,577,500	+ 13.1%
Average Sales Price*	\$1,300,000	\$1,670,000	+ 28.5%	\$1,416,600	\$1,936,125	+ 36.7%
Percent of Original List Price Received*	89.0%	97.6%	+ 9.7%	92.9%	94.4%	+ 1.6%
Percent of List Price Received*	94.5%	97.6%	+ 3.3%	97.7%	95.7%	- 2.0%
Inventory	25	17	- 32.0%	--	--	--
Months Supply of Inventory	4.1	3.6	- 12.2%	--	--	--

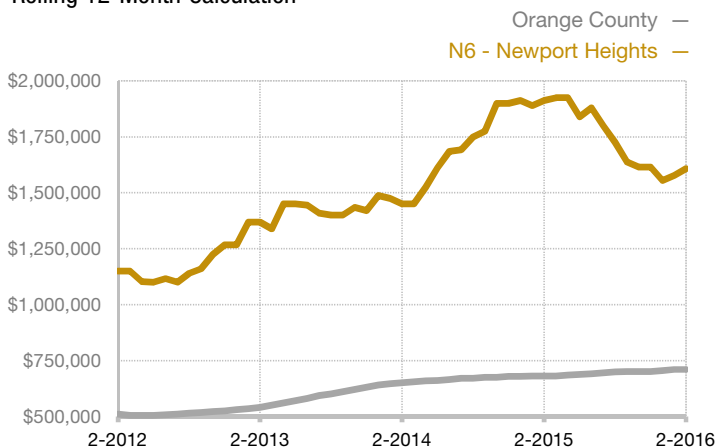
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	February			Year to Date		
Key Metrics	2015	2016	Percent Change	Thru 2-2015	Thru 2-2016	Percent Change
New Listings	7	13	+ 85.7%	21	23	+ 9.5%
Pending Sales	11	4	- 63.6%	16	8	- 50.0%
Closed Sales	4	3	- 25.0%	12	9	- 25.0%
Days on Market Until Sale	63	83	+ 31.7%	75	81	+ 8.0%
Median Sales Price*	\$622,200	\$575,000	- 7.6%	\$493,500	\$623,000	+ 26.2%
Average Sales Price*	\$634,850	\$583,000	- 8.2%	\$582,783	\$624,111	+ 7.1%
Percent of Original List Price Received*	98.0%	98.4%	+ 0.4%	97.8%	96.6%	- 1.2%
Percent of List Price Received*	99.0%	98.4%	- 0.6%	99.0%	96.6%	- 2.4%
Inventory	18	30	+ 66.7%	--	--	--
Months Supply of Inventory	2.3	4.0	+ 73.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

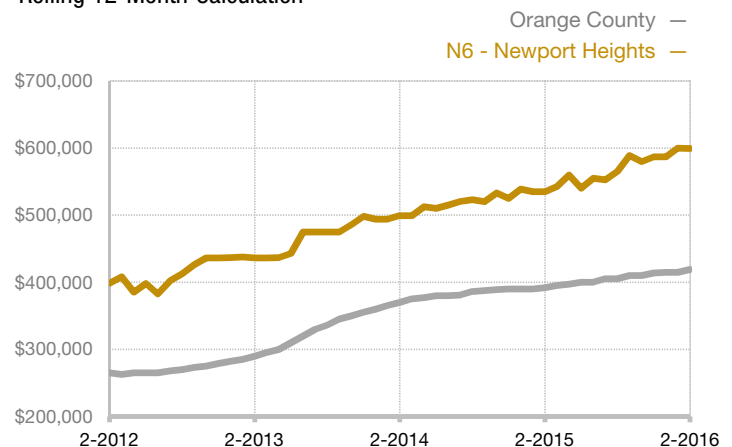
Median Sales Price – Detached

Rolling 12-Month Calculation



Median Sales Price – Attached

Rolling 12-Month Calculation



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