

Local Market Update for January 2016



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N6 - Newport Heights

Detached	January			Year to Date		
	2015	2016	Percent Change	Thru 1-2015	Thru 1-2016	Percent Change
Key Metrics						
New Listings	6	5	- 16.7%	6	5	- 16.7%
Pending Sales	4	4	0.0%	4	4	0.0%
Closed Sales	4	5	+ 25.0%	4	5	+ 25.0%
Days on Market Until Sale	124	90	- 27.4%	124	90	- 27.4%
Median Sales Price*	\$1,417,000	\$1,500,000	+ 5.9%	\$1,417,000	\$1,500,000	+ 5.9%
Average Sales Price*	\$1,445,750	\$2,095,800	+ 45.0%	\$1,445,750	\$2,095,800	+ 45.0%
Percent of Original List Price Received*	93.8%	92.5%	- 1.4%	93.8%	92.5%	- 1.4%
Percent of List Price Received*	98.5%	94.6%	- 4.0%	98.5%	94.6%	- 4.0%
Inventory	22	14	- 36.4%	--	--	--
Months Supply of Inventory	3.8	2.8	- 26.3%	--	--	--

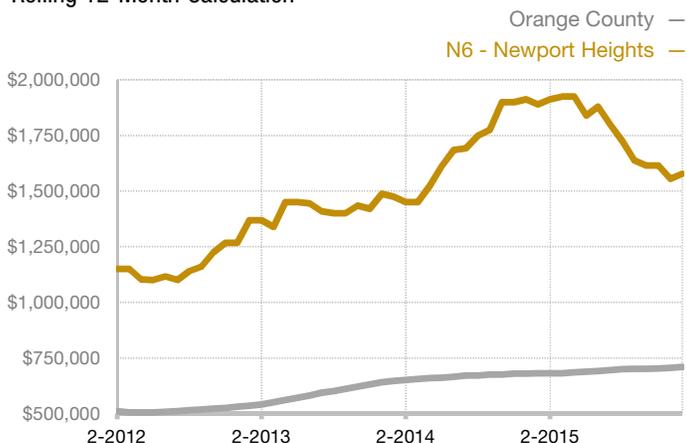
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	January			Year to Date		
	2015	2016	Percent Change	Thru 1-2015	Thru 1-2016	Percent Change
Key Metrics						
New Listings	14	10	- 28.6%	14	10	- 28.6%
Pending Sales	5	4	- 20.0%	5	4	- 20.0%
Closed Sales	8	5	- 37.5%	8	5	- 37.5%
Days on Market Until Sale	81	96	+ 18.5%	81	96	+ 18.5%
Median Sales Price*	\$493,500	\$623,000	+ 26.2%	\$493,500	\$623,000	+ 26.2%
Average Sales Price*	\$556,750	\$648,600	+ 16.5%	\$556,750	\$648,600	+ 16.5%
Percent of Original List Price Received*	97.7%	96.9%	- 0.8%	97.7%	96.9%	- 0.8%
Percent of List Price Received*	98.9%	96.8%	- 2.1%	98.9%	96.8%	- 2.1%
Inventory	23	25	+ 8.7%	--	--	--
Months Supply of Inventory	3.0	3.2	+ 6.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

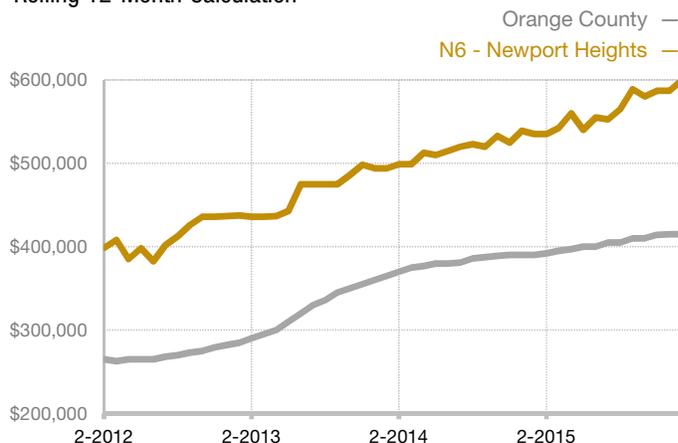
Median Sales Price – Detached

Rolling 12-Month Calculation



Median Sales Price – Attached

Rolling 12-Month Calculation



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