

# Local Market Update for November 2015



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## Orange County

Detached	November			Year to Date		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	1,382	1,399	+ 1.2%	24,020	24,823	+ 3.3%
Pending Sales	1,195	1,637	+ 37.0%	16,321	18,240	+ 11.8%
Closed Sales	1,254	1,173	- 6.5%	15,866	17,295	+ 9.0%
Days on Market Until Sale	78	79	+ 1.3%	71	69	- 2.8%
Median Sales Price*	\$685,000	\$719,000	+ 5.0%	\$679,000	\$705,000	+ 3.8%
Average Sales Price*	\$902,471	\$951,810	+ 5.5%	\$895,059	\$924,016	+ 3.2%
Percent of Original List Price Received*	95.4%	96.0%	+ 0.6%	96.6%	97.0%	+ 0.4%
Percent of List Price Received*	98.0%	97.9%	- 0.1%	98.1%	98.3%	+ 0.2%
Inventory	5,109	3,817	- 25.3%	--	--	--
Months Supply of Inventory	3.5	2.4	- 31.4%	--	--	--

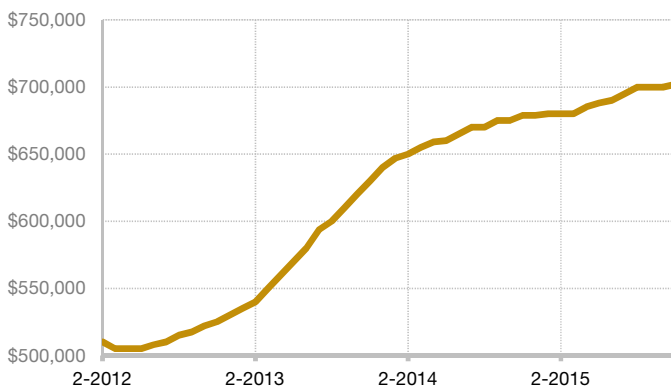
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	November			Year to Date		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	848	938	+ 10.6%	14,797	14,826	+ 0.2%
Pending Sales	822	1,057	+ 28.6%	10,583	11,822	+ 11.7%
Closed Sales	784	765	- 2.4%	10,364	11,254	+ 8.6%
Days on Market Until Sale	75	72	- 4.0%	69	68	- 1.4%
Median Sales Price*	\$390,000	\$434,900	+ 11.5%	\$390,000	\$415,000	+ 6.4%
Average Sales Price*	\$461,225	\$509,884	+ 10.5%	\$458,397	\$482,242	+ 5.2%
Percent of Original List Price Received*	96.1%	96.6%	+ 0.5%	96.7%	97.3%	+ 0.6%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	98.2%	98.5%	+ 0.3%
Inventory	2,983	1,997	- 33.1%	--	--	--
Months Supply of Inventory	3.2	1.9	- 40.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

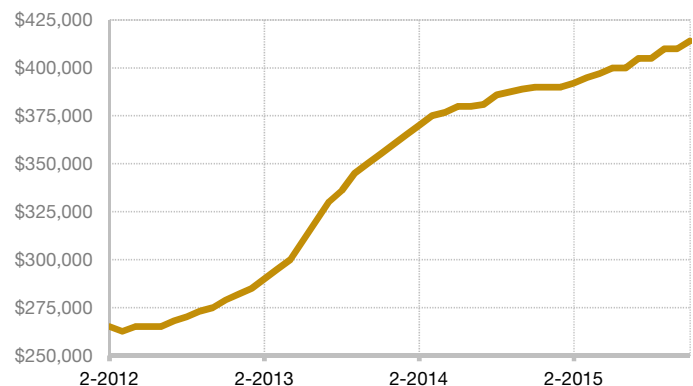
**Median Sales Price – Detached**  
Rolling 12-Month Calculation

Orange County —



**Median Sales Price – Attached**  
Rolling 12-Month Calculation

Orange County —



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