

Local Market Update for September 2015



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Orange County

Detached	September			Year to Date		
Key Metrics	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
New Listings	1,919	1,988	+ 3.6%	20,752	21,536	+ 3.8%
Pending Sales	1,404	1,469	+ 4.6%	13,684	15,173	+ 10.9%
Closed Sales	1,494	1,634	+ 9.4%	13,124	14,633	+ 11.5%
Days on Market Until Sale	74	65	- 12.2%	70	68	- 2.9%
Median Sales Price*	\$685,000	\$715,000	+ 4.4%	\$675,000	\$705,000	+ 4.4%
Average Sales Price*	\$955,308	\$945,748	- 1.0%	\$893,335	\$921,681	+ 3.2%
Percent of Original List Price Received*	95.8%	96.7%	+ 0.9%	96.8%	97.1%	+ 0.3%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	98.2%	98.3%	+ 0.1%
Inventory	6,004	5,148	- 14.3%	--	--	--
Months Supply of Inventory	4.2	3.3	- 21.4%	--	--	--

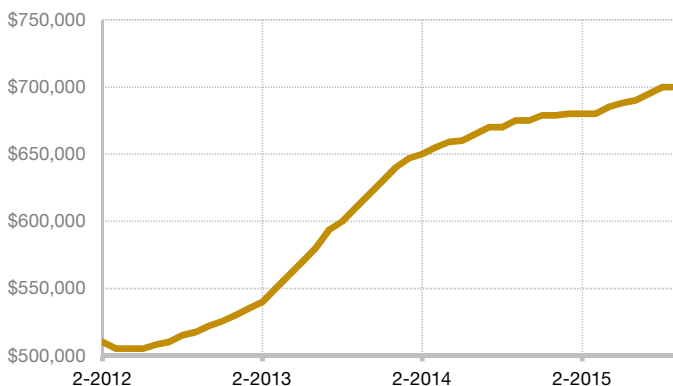
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
New Listings	1,205	1,221	+ 1.3%	12,767	12,720	- 0.4%
Pending Sales	885	1,042	+ 17.7%	8,864	9,872	+ 11.4%
Closed Sales	952	1,086	+ 14.1%	8,617	9,507	+ 10.3%
Days on Market Until Sale	72	63	- 12.5%	68	68	0.0%
Median Sales Price*	\$382,000	\$425,000	+ 11.3%	\$390,000	\$415,000	+ 6.4%
Average Sales Price*	\$428,352	\$497,318	+ 16.1%	\$455,996	\$481,370	+ 5.6%
Percent of Original List Price Received*	96.3%	97.4%	+ 1.1%	96.8%	97.4%	+ 0.6%
Percent of List Price Received*	98.2%	98.6%	+ 0.4%	98.3%	98.5%	+ 0.2%
Inventory	3,518	2,596	- 26.2%	--	--	--
Months Supply of Inventory	3.7	2.5	- 32.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached
Rolling 12-Month Calculation

Orange County —



Median Sales Price – Attached
Rolling 12-Month Calculation

Orange County —

